

End-to-End Digital Transformation

# Company Overview

















## TRAX GROUP AT A GLANCE

A helicopter view at the business



## **Trax Group in Numbers**



14

**Years in business** 



+130

**Corporate Customers** 



+80

**Team Members** 



4

**Global Branches** 



5

**Business Units** 



3

**Strategic Partners** 



# Our Offices, KSA & Egypt

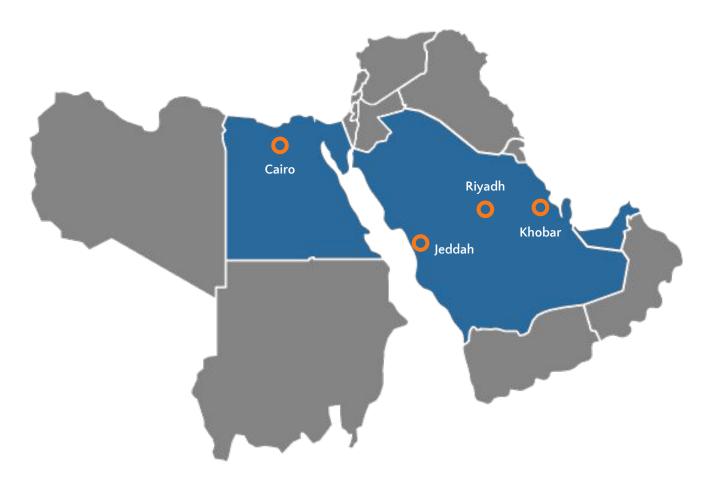
We have 4 branches as follow:

#### **Saudi Arabia**

- •Riyadh (HQ)
- Jeddah (Sales Office)
- •Khobar (Sales Office)

#### **Egypt**

• Cairo (Operations, R&D)





## **Trax Group Comprises 5 Business Units**





Digital Business
Transformation for
Enterprises and
Mid-Sized Companies





A suite of Business
Excellence and
Transformational
consulting services





Prof. development and capacity building through business **training** & certification





Smart **AI** solutions powering business transformation decisions.





Scalable digital transformation solutions for **Small & Medium** organizations

## Our Strategic International Alliances









## **Microsoft Partnership**

Partner with MS since 2013

The 1st partner in KSA to attain the designation for MS Cloude Program



Microsoft Solution Partner - Business Applications

Microsoft Solution Partner - Data & AI

Microsoft Corporation One Microsoft Way Redmond, WA 98052-6399 Tel 425 882 8080 Fax 425 706 7329



#### Dear Trax Consulting,

Congratulations! Your organization has attained a Solutions Partner designation in the Microsoft Cloud Partner Program. Your organization is one of the first Microsoft partners to attain this designation and I'm excited to celebrate this achievement with you.

I believe in empowering people and driving growth. What that means for you is that we want to empower your organization with the capabilities, resources, and industry depth to best serve customers. And we will invest in your profitability and growth. This is what partnership means to me. So, thank you for your commitment and for the investment you're making in our partnership and in delivering customer success.

The Solutions Partner designation demonstrates your organization's technical capabilities, experience, and ability to deliver successful customer outcomes aligned to the Microsoft Cloud and helps you differentiate your organization with customers.

Your organization Trax Consulting has attained:

Solutions Partner for Business Applications

Best Regards,

Nicole J. Degen

Nicole Dezen

Chief Partner Officer and Corporate Vice President, Global Partner Solutions

Microsoft Corporation

This information is current as of December 20, 2022.

## Sample of our Customer Base

























































## **OUR BUSINESS UNITS**

And what services they deliver?





# **Digitally-Enabled Business Transformation**

For large and medium-sized businesses

Trax Technology is a subsidiary of **Trax Group** that provides digitally-enabled business transformation services. It is a **designated** Microsoft partner for business applications with a focus on the enterprise and medium level customer segments.

The service offer of Trax Technology includes implementing, supporting, and developing on the following products:





#### **Microsoft Dynamics 365 F&O**

Enterprise Resource Planning (**ERP**) system that enables businesses to automate and manage their operations



#### **Microsoft Dynamics 365 CE**

Customer Relationship Management (**CRM**) system that helps businesses improve their marketing capabilities



#### **Microsoft Power Platform**

A complete set of **low-code tools** for building apps, workflows, AI bots, and data analytics.



#### **Trax Mobile Business Apps**

Powerful **mobile apps**, developed by Trax, empower teams anytime, anywhere with speed and accuracy.



# Business Excellence and Transformational Services

Enables the business transformation

Trax Consulting offers a wide range of services aimed at assisting businesses in achieving their strategic goals, supporting their end-to-end business transformation and optimizing their operations & supply chains. Our team of experienced consultants works closely with clients to identify business gaps, areas of improvement, develop tailored solutions, and implement effective strategies.

#### Here are some of our flagship offerings



#### **Business Rader**

Assesses a company's performance across five critical business areas, analyses and provides recommendations



#### **Business Optimizer**

A comprehensive business consulting program offered to optimize the business overall performance





#### **Business Controller**

A specialized business consulting program that focuses on helping organizations establish effective governing **policies and procedures**.



#### **Professional development** and capacity building

Enables people to drive transformation

Provides comprehensive accredited professional and tailored training and certification programs across various business areas to enhance our clients' employee's performance. Our academy offers a wide range of courses that cover diverse business functions. These training programs are designed to equip employees with the necessary skills and knowledge to support the transformation.

Here are some of our training programs





#### **APICS Certification Programs**

APICS is the global leader in supply chain certifications, that is given by the Association for Supply Chain Management (ASCM)



#### **Customized Learning Programs**

customized learning programs that empower teams with the skills needed to drive transformation and organizational growth



#### Let's Chain It

An annual learning event, that is being organized by Trax Group and aims to increase the awareness about supply chain management and improve the integration across the value chain elements. It uses the latest gamification and business simulation technologies, that gives the participants an incredible learning experience.



# AI solutions powering business transformation

Driving innovation and business growth

Trax Intelligence empowers organizations to navigate the Fourth Industrial Revolution by delivering cutting-edge AI solutions that transform raw data into strategic insights. We accelerate digital transformation through intelligent automation, predictive analytics, and cognitive technologies that optimize operations, enhance decision-making, and drive sustainable competitive advantage.

Trax Intelligence scope includes developing the following:





#### **Supply Chain Digitizer**

SC Digitizer is a cloud solution and digital platform, owned by developed and owned by Trax Group. used for digitizing supply networks and integrate supply chains. Leveraging digital technologies, it enhances supply chain operations, and helps business leaders visualize and develop digital processes that transform linear supply chains into dynamic, interconnected networks.





# TRAX Scalable Business Applications

For **small** and **Medium** businesses

Provides scalable digital transformation solutions for Small & Medium organizations. It helps our customers to digitizing all the business processes from finance to purchasing, warehouse management to general & advanced reporting. To enable any small/medium organization to rapidly start and scale up as its needs change.

The service offer of Trax Scale includes implementing, supporting, and developing on the following products:





#### **Microsoft Dynamics 365 Business Central**

A comprehensive business management solution for small and medium-sized businesses It connect sales, service, finance, and operations to work smarter.





Our Intellectual Property Solutions









## **Watch the explanatory Video**

Click on the video below to play



## **Includes 4 Foundational Modules**





## Integrated Planning (IP)

Collaborative tactical business planning, aims to bring your business entities all together to have an integrated plan

Released & Live



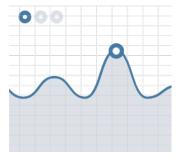
## Digital Cockpit (DC)

Customizable, role-based, supply chain metrics that have been built with international standards



### Smart Operations (SO)

Augmenting the human intelligence with machine intelligence to drive sustainable improvements



## Optimal Decision (OD)

Advanced optimization algorithms to improve the supply network efficiency leading to

**Under Development** 



## SalesMAX - Boost your Sales on the go

Sales Max is a flexible mobile solution that streamlines sales, inventory, and order management while delivering insights to boost efficiency, reduce overhead, and drive smarter decisions across industries.

#### **Key Benefits**

Salesforce Management Account Management

Catalog & Pricing

Promotions & Discounts

Visit Scheduling

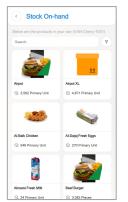
Route Optimization

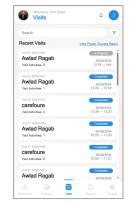
Geofencing & Tracking

**Customer Collections** 











## WareLogix - Streamlined Warehouse Operations

WareLogix is a mobile WMS solution that streamlines inventory, order fulfilment, and warehouse tasks, boosting efficiency, reducing errors, and adapting seamlessly to various industries for scalable operations

#### **Key Benefits**

Counting/ Stocking

Receiving

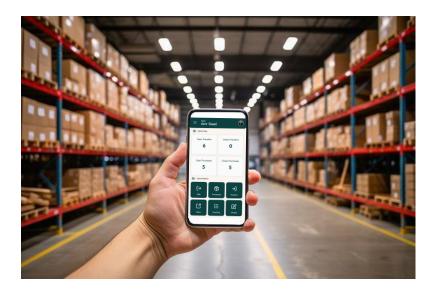
Classified placement

Replenishment

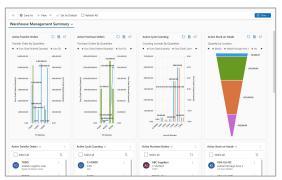
picking/ preparing

**Dispatching** 

Barcode Scanning Quality Tests









## AssetMate - Take control of your assets

Asset*Mate* is a mobile solution for real-time asset tracking, offering barcode scanning, location monitoring, and maintenance tools to boost efficiency, reduce downtime, and enhance asset management across industries.

#### **Key Benefits**

Real-Time Tracking

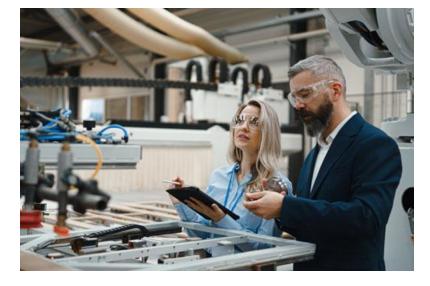
Asset Transfers

Check-In/ Check-Out Barcode Scanning

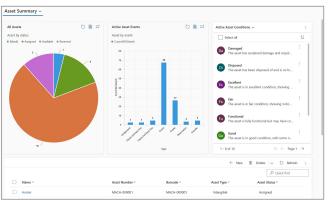
Counting

Audits & Events

Alerts & Notifications













Driven. Collaborative. Expert. Innovative.



# People First The Heart of Our Success

Our people are our greatest asset.

As a professional services organization, we believe that the **expertise**, **passion**, and **dedication** of our team are the driving forces behind every success.







# Great Place to Work Certified

Best Workplaces<sup>™</sup>

in Technology

Great Place To Work

GCC **2025**  Ranked #4
among the Best Workplaces in
Technology in GCC

Best Workplaces<sup>™</sup>

Great Place To Work

KSA **2025**  Ranked among the Best
Workplaces list in KSA for the
last 3 years in a row
SMB Category

2025



2024



2023







# THANK YOU

